

## **KLEBER VALUE PROPOSITION**

#### **HIGH QUALITY PRODUCT**

- WET LABELLING co-leader versus Tier2 competitor reference
- LONGEVITY leader versus Tier2 competitor reference

#### STATE OF THE ART FOR ALL SEASON RANGE

- BEST Tier 2 offer in ALL SEASON segment
- Presence in all product categories
   Passenger car, SUV, Light Truck



# HIGH QUALITY PRODUCT



# **NEW RANGE IN 2018**

# KLEBER DYNAXER UHP





## NEW KLEBER DYNAXER UHP

## **IMPROVEMENT ON WET ROADS**<sup>(1)</sup>

Better safety on wet roads.

 Braking distance compared to previous generation on wet roads is reduced by 13%, which corresponds to - 4.7 m.\*

## **IMPROVEMENT ON DRY ROADS**<sup>(2)</sup>

Better safety on dry roads.

 Braking distance on dry roads is reduced by 1.5 m compared to previous generation.\*\*

(1) Michelin Group internal wet braking tests conducted on 18 May 2017 and 14 June 2017 on Ladoux test track, size 225/45R17 94Y. Tests results average.

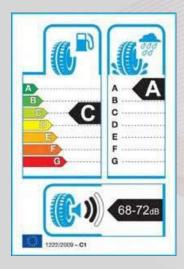
(2) Michelin Group internal dry braking test conducted on 11 April 2017 on size 225/45R17 94Y on Fontange test track

(\*)Braking from 80km/h to 20km/h on wet road with ABS (\*\*)Braking from 100km/h to 0 km/h on dry road with ABS



## **NEW ULTRA HIGH PERFORMANCE TYRE**

for better performances from B to A on wet roads



**C level** labelling for rolling resistance on the majority of sizes.

The KLEBER Dynaxer UHP tyre holds **A level labelling** for braking on wet roads <sup>(1)</sup>

Noise level between 1 and 2 waves, 68 to 72 dB, depending on dimensions.

(1) Labelling upgrade from B to A compared to previous range KLEBER Dynaxer HP3.

Grading results are depending on tyre sizes. Fuel efficiency (from A to G). Wet grip (from A to G). External rolling noise class (from 1 to 3). External rolling noise measured value (in decibels).



## **DESIGN & PERFORMANCE**

A tread pattern designed to clear out water and guarantee very good wet performance.

Two large longitudinal central grooves to **avoid aquaplaning.** 

KLEBER logo on the middle of the tread pattern symbolizing the quality and authenticity. Ultra High performance sidewall design inspired by KLEBER logo signature.

**DYNAXER UHP signature** carved in the groove to give a UHP character to the tread pattern.



	AVAILABILITY OF NEW KLEBER DYNAXER UHP IN 2018 20 sizes from July			
"	18	3"		
235/45R17 97W XL 235/45R17 97Y XL	225/40R18 92W TL 225/40R18 92Y XL	245/45R18 100W 245/45R18 100Y XL		
245/40R17 91Y*	225/45R18 95W XL 225/45R18 95Y XL	255/35R18 98Y XL		
	235/45R18 98W XL 235/45R18 98Y XL	KLEBER Peace of mind. every time		
	235/45R17 97W XL 235/45R17 97Y XL	235/45R17 97W XL       225/40R18 92W TL         235/45R17 97Y XL       225/40R18 92Y XL         245/40R17 91Y*       225/45R18 95W XL         235/45R18 95Y XL       235/45R18 95Y XL		



# **KLEBER DYNAXER UHP**

product launch

KLEBER Dynaxer UHP product launch event in Central Europe.

- late spring 2018

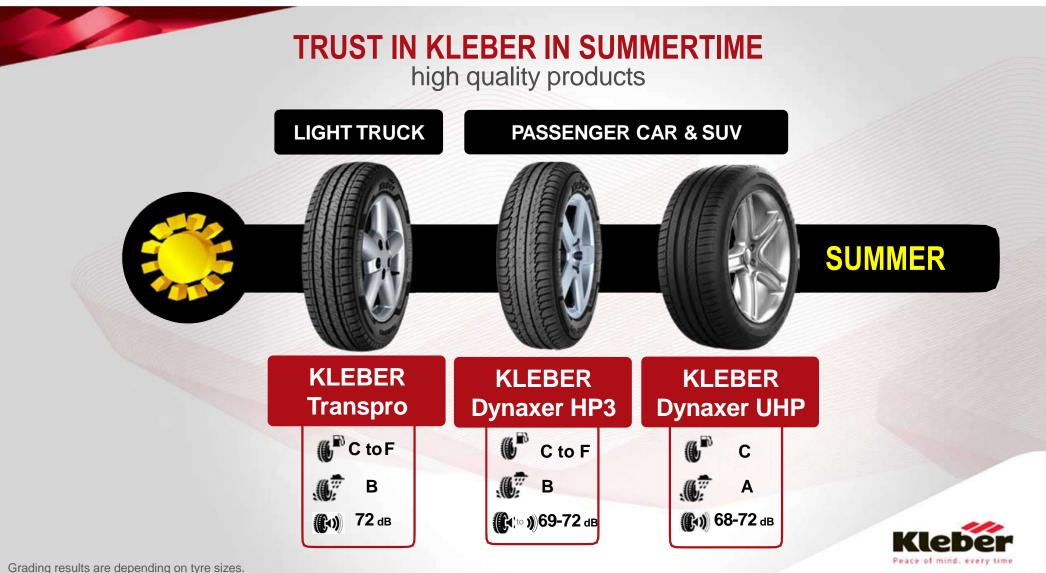
- test and driving experience

More details coming soon.

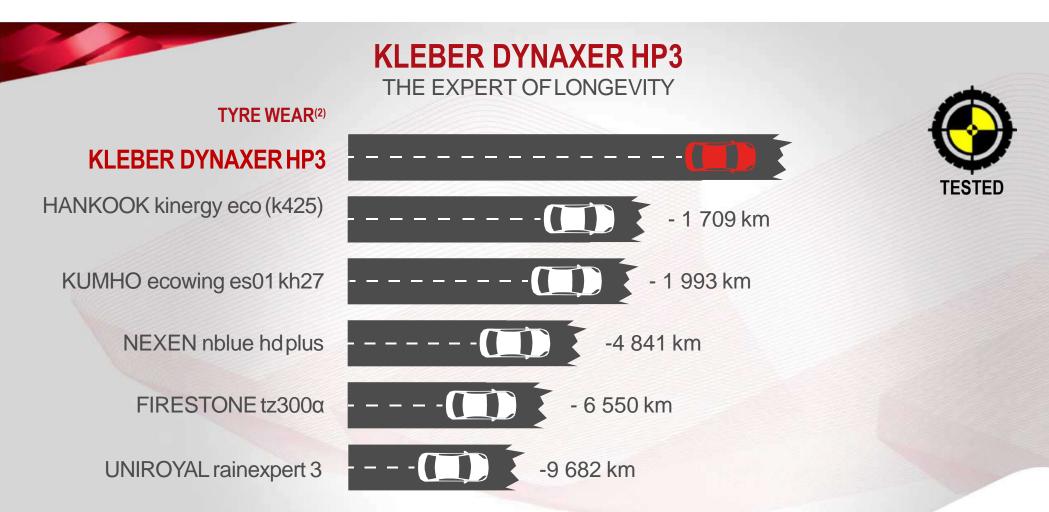


# **KLEBER SUMMER TYRES**





Fuel efficiency (from A to G). Wet grip (from A to G). External rolling noise class (from 1 to 3). External rolling noise measured value (in decibels).



# Compared to their main T2 competitors, KLEBER Dynaxer HP3 offers a better longevity.

<sup>(2)</sup> Test conducted by DEKRA TEST CENTER, at Michelin's request, between May and June 2015, on dimension 195/65 R15 on VW Golf 7.



# **KLEBER WINTER TYRES**





Fuel efficiency (from A to G). Wet grip (from A to G). External rolling noise class (from 1 to 3). External rolling noise measured value (in decibels).

## **KLEBER KRISALP HP3**

"GOOD" by ADAC in 2017 - the best possible mention for tyre<sup>(1)</sup>



# **ADAC ranking no3**

"A very well balanced winter tyre with good wear performance. Good also on dry and snowy roads."



KLEBER KRISALP HP3 IS AWARDED THE 3RD PLACE OUT OF 16TH, OUTRANKING ALL ITS MID TIER COMPETITORS – HANKOOK, FIRESTONE, SEMPERIT ... -AND SEVERAL PREMIUM BRANDS.

<sup>(1)</sup> Comparative test done by ADAC on dimension 195/65 R15 91T, published on 26 September 2017. For more information go to ADAC official website, www.adac.de



## **NEW SIZE EXTENSIONS IN 2018**

to strengthen all season KLEBER presence

## **KLEBER TRANSPRO 4S**

#### January

215/70R15 C 109/107S 215/65R16 C 109/107T 215/65R15 C 104/102T 215/60R16 C 103/101T February 195/60R16C 99/97H March 205/65R15C 102/100T April 205/70R15C 106/104R June 185/75R16C 104/102R

## KLEBER QUADRAXER 2

#### February

235/45R18 98W (XL) 215/50R17 95W (XL) 215/45R17 91W (XL) 225/55R17 101W (XL) 245/45R17 99W (XL) 245/40R18 97W (XL) 235/40R18 95W (XL) 225/50R17 98W (XL)

## **KLEBER KRISALP HP3 SUV**

May

215/60R17 96H (NL)

## **KLEBER KRISALP HP3**

May 2018 235/55R17 103V (XL) October 2018 255/35R19 96V (XL) 255/40R19 100V (XL)



# STATE OF THE ART FOR ALL SEASON RANGE





Grading results are depending on tyre sizes.

Fuel efficiency (from A to G). Wet grip (from A to G). External rolling noise class (from 1 to 3). External rolling noise measured value (in decibels).



## KLEBER QUADRAXER 2 " €co-Meister 2017" by Auto Bild <sup>(1)</sup>



# **AUTO BILD ranking no4**



## **KLEBER QUADRAXER2**

- 4th place by Auto Bild
- Best value for money tyre on the market, €co-Meister 2017, €co-Meister 2016.

# KLEBER QUADRAXER2 TYRE OUTRANKED ALL ITS TESTED MID TIER COMPETITORS, NEXEN AND HANKOOK.



<sup>(1)</sup> Comparative test done by Auto Bild on dimension 205/55 R16 94V, published on 29 September 2017



#### COMPARED TO THEIR MAIN T2 COMPETITORS, KLEBER QUADRAXER 2 TYRE OFFERS BETTER LONGEVITY.



<sup>(1)</sup> Comparative test done by Auto Bild on dimension 205/55 R16, published on 29 September 2017

### KLEBER TRANSPRO 4S "THE" ALL SEASON TYRE FOR LIGHT TRUCKS



# KLEBER TRANSPRO4S PIRELLI carrier all season MAXXIS vanpro ma-las as

**TYRE LONGEVITY**<sup>(1)</sup>

# **COMPARED TO THEIR MAIN T2 COMPETITORS, KLEBER TRANSPRO 4S TYRE OFFERS BETTER LONGEVITY.**

<sup>(1)</sup> Test conducted by DEKRA TEST CENTER, at Michelin's request, during March 2017, on dimension 235/65 R16C on MERCEDES SPRINTER 313 CDI.



# PEACE OF MIND FOR CONSUMERS





## KLEBER CONSUMERS "Tangible Benefit"

"I'm willing to spend more than planned in order to get better quality. A well known brand, proven product performance, and third party recommendation, like magazines or car manufacturers reassure me."

- More man than woman
- Higher social level
- Live in urban / suburban area
- Everyday car use (~15-20 000km/year)
- Rely on dealers' and/or any independent third party's recommendation
- Seek good value for money and peace of mind
- Ready to pay more for better product performance







# **THANK YOU!**

For our business successes!

